

EXISTING DISCOUNT STRUCTURE FOR VARIOUS PRODUCTS FOR SALE OF METAL IN DOMESTIC MARKET WEF 01.02.2012

DISCOUNT IN INVOICE						DISCOUNT OFF- INVOICE				
SL. NO.	DATE (DISCOUNT WEF)	PRODUCT	BOOKING DISCOUNT (BASED ON MODE OF PAYMENT)		FLAT DISCOUNT TO CENTRAL/STATE GOVT. DEPTT & UNDERTAKINGS (PSUs)	FREIGHT SUBSIDY EX-PLANT TO NORTH ZONE CUSTOMER (BUYER & CONSIGNEE FROM NORTH ZONE)	PRODUCT WISE FLAT DISCOUNT -	SPECIAL DISCOUNT FOR SALE FROM EX-PLANT	QUANTITY DISCOUNT IN FORM OF CREDIT NOTE, ISSUED AFTER THE END OF THE MONTH	
			LETTER OF CREDIT	ADVANCE PAYMENT	WHERE BUYER & CONSIGNEE SAME				QUANTITY SLAB (IN MT)	DISCOUNT (IN RS./ MT)
1	01.02.12	INGOTS	750	1250	500	500	13000	750	15 to 50	1800
									>50 to 250	2200
									>250 to 500	2400
									>500 to 1000	2600
									>1000 to 1500	2800
									>1500 to 2500	3000
									>2500 to 3000	3300
									>3000	3500
2	01.02.12	SOWS	750	1250	500	500	13000	750	15 to 50	1800
									>50 to 250	2200
									>250 to 500	2400
									>500 to 1000	2600
									>1000 to 1500	2800
									>1500 to 2500	3000
									>2500 to 3000	3300
									>3000	3500
3	01.02.12	T. INGOTS	750	1250	500	500	13000	750	15 to 50	1800
									>50 to 250	2200
									>250 to 500	2400
									>500 to 1000	2600
									>1000 to 1500	2800
									>1500 to 2500	3000
									>2500 to 3000	3300
									>3000	3500
4	01.02.12	BILLETS	750	1250	500	500	13000	750	15 to 50	1800
									>50 to 250	2200
									>250 to 500	2400
									>500 to 1000	2600
									>1000 to 1500	2800
									>1500 to 2500	3000
									>2500 to 3000	3300
									>3000	3500
5	01.02.12	WIRE RODS	750	1250	500	500	13000	750	7 to 15	1300
									> 15 to 40	1900
									>40 to 150	2300
									>150 to 300	2700
									> 300 to 500	2900
									>500 to 700	3100
									>700	3300
6	01.02.12	CAST STRIPS AND ROLLED PDT	750	1250	500	500	13000	750	8 to 15 (ONLY FOR RP)	2250
									>15 to 40	2700
									>40 to 100	3150
									>100 to 150	3600
									>150 to 200	4050
									>200 to 250	4500
									>250 to 300	4950
									>300 to 350	5400
									>350	5850

NOTE : SPECIAL DISCOUNT OF Rs. 2000/-PMT (ON INVOICE ) CONTINUED TO BE OFFERED ON SALE OF ROLLED PRODUCTS UPTO 31.03.2012